# FINANCIAL STATEMENTS AND AUDITOR'S REPORT

**DECEMBER 31, 2007** 



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**Independent Auditor's Report** 

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# LOEB & TROPER LLP

# **Independent Auditor's Report**

Board of Directors All Stars Project, Inc.

We have audited the accompanying statement of financial position of All Stars Project, Inc. (ASP) as of December 31, 2007, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of ASP's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from ASP's 2006 financial statements and, in our report dated February 26, 2007, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ASP's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of All Stars Project, Inc. as of December 31, 2007, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Lock + Troper LLP

April 3, 2008

655 Third Avenue, 12th Floor, New York, NY 10017 (212) 867-4000 / Fax (212) 867-9810 / www loebandtroper.com

# STATEMENT OF ACTIVITIES

# YEAR ENDED DECEMBER 31, 2007

(With Summarized Financial Information

for the Year Ended December 31, 2006)

tor the Tear Ended December 51, 2000)				Temporarily	Permanently	ן	lota	ıl
			Unrestricted	Restricted	Restricted	2007		2006
Revenues, gains and other support								
Contributions		\$	2,898,462	\$ 1,629,010	\$	4,527,472	\$	3,725,956
Membership revenues			70,008			70,008		103,735
All Stars ticket sales			22,023			22,023		30,739
Theatre ticket sales			62,585			62,585		91,722
Theatre subscriptions			329			329		4,422
In-kind - labor (Note 11)			60,000			60,000		
Rental income								5,800
Special events (Note 12)	\$ 864,67	1						
Less direct cost of special events	(221,63	8)						
Net revenues from special events			643,033			643,033		784,174
Product sales			1,895			1,895		2,829
Interest and dividends			79,575			79,575		56,867
Realized and unrealized gain (loss) on investmen	ts		3,522			3,522		(5,541)
Change in value of split-interest agreement			33,133			33,133		24,539
Training and licensing fees			45,490			45,490		23,500
Other revenues			2,483			2,483		3,625
Net assets released from restrictions (Note 9)			1,424,611	(1,424,611)				
Total revenues, gains and other support			5,347,149	204,399		5,551,548		4,852,367
Expenses (Exhibit C)								
Program services								
All Stars Talent Show Network			1,360,987			1,360,987		1,374,906
Development School for Youth			775,054			775,054		726,658
Castillo Theatre			508,375			508,375		748,210

-continued-

# STATEMENT OF ACTIVITIES

# YEAR ENDED DECEMBER 31, 2007 (With Summarized Financial Information

for the Year Ended December 31, 2006)

				Temporarily		ermanently		T		
	<u> </u>	<b>Unrestricted</b>	_	Restricted		Restricted		2007	-	2006
Expenses (Exhibit C) (continued) Program services (continued) Volunteerism and education	\$	426,885					\$	426,885	\$	525,391
Youth on Stage	Ψ	267,178					Ψ	267,178	Ψ	335,055
Production of Youth by Youth	_	75,567						75,567_		55,929
Total program services	_	3,414,046						3,414,046	-	3,766,149
Supporting services Management and general Fund raising	_	475,584 650,084						475,584 650,084	-	474,846 600,279
Total supporting services		1,125,668						1,125,668	-	1,075,125
Total expenses	_	4,539,714						4,539,714	-	4,841,274
Change in net assets from operations		807,435	\$	204,399				1,011,834		11,093
Write-off of financing and renovation-related costs (Note 7)		(870,309)	_					(870,309)	-	
Change in net assets (Exhibit D)		(62,874)		204,399				141,525		11,093
Net assets - beginning of year	_	5,559,165	_	887,594	\$	100,000		6,546,759	-	6,535,666
Net assets - end of year (Exhibit B)	\$_	5,496,291	\$_	1,091,993	\$	100,000	\$	6,688,284	\$	6,546,759

See independent auditor's report.

The accompanying notes are an integral part of these statements.

### EXHIBIT B

#### ALL STARS PROJECT, INC.

# STATEMENT OF FINANCIAL POSITION

## **DECEMBER 31, 2007 AND 2006**

	_	2007	-	2006
ASSETS				
Cash	\$	291,823	\$	251,774
Investments (Note 3)		1,396,680		1,165,214
Contributions receivable (Note 4)		1,118,449		1,291,942
Prepaid expenses and security deposit		120,627		71,830
Limited use assets				
Cash held in escrow (Note 7)		1,867,805		
Beneficial interest in remainder trusts (Note 5)		185,319		152,187
Fixed assets (net of accumulated depreciation and amortization				
of \$1,955,694 in 2007 and \$1,873,350 in 2006) (Note 6)		14,625,775	_	11,455,467
Total assets	\$_	19,606,478	\$_	14,388,414
LIABILITIES AND NET AS	SETS	5		
Liabilities				
Accounts payable and accrued expenses	\$	47,534	\$	52,209
Construction payable		934,749		
Accrued salaries and related expenses payable		131,281		106,821
Deferred revenue				8,618

104,630 102,341 Accrued interest payable Capital lease (Note 7) 11,700,000 7,571,666 Total liabilities 12,918,194 7,841,655 Net assets (Exhibit A) Unrestricted - operating 3,505,265 1,675,364 Unrestricted - plant 1,991,026 3,883,801 Total unrestricted 5,496,291 5,559,165 Temporarily restricted (Note 9) 1,091,993 887,594 Permanently restricted (Note 9) 100,000 100,000 Total net assets 6,688,284 6,546,759 Total liabilities and net assets 19,606,478 14,388,414 \$

See independent auditor's report.

The accompanying notes are an integral part of these statements.

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2007

(With Summarized Financial Information

for the Year Ended December 31, 2006)

	All Stars	Development		<b>T</b> 7. <b>1</b> / <b>1</b>	<b>V</b>	Production of	Total Program	Management	Fund	Special	То	tal
	Talent Show Network	School for Youth	Castillo Theatre	Volunteerism and Education	Youth on Stage	Youth by Youth	Services	and General	Raising	Events	2007	2006
Salaries Payroll taxes and employee benefits	\$ 639,002 107,006	\$ 350,049 <u>63,590</u>	\$ 146,562 26,655	\$	\$	\$ 50,813 9, <u>145</u>	\$ 1,377,151 242,694	\$ 211,814 55,433	\$    282,429 44,072		\$ 1,871,394 342,199	\$ 1,923,584 357,745
Total salaries and related expenses	746,008	413,639	173,217	112,089	114,934	59,958	1,619,845	267,247	326,501		2,213,593	2,281,329
Grants	25,221		1,847	23,920			50,988				50,988	50,842
Professional fees	31,819	12,808	4,470	46,716	5,583	1,993	103,389	28,493	24,975		156,857	158,460
Production expenses	74,376	40,615	29,030	1,886	2,859	394	149,160	78	41,318	\$ 41,932	232,488	251,630
Interest expenses	96,969	60,029	110,822	83,117	46,176		397,113	23,088	41,558		461,759	620,933
Credit service charges	1,908	2,348	3,555	1,956	338		10,105		27,020		37,125	41,748
Insurance	18,455	11,282	20,713	15,535	8,630		74,615	9,501	8,081		92,197	124,262
Telephone	12,712	6,541	3,646	5,321	1,913	93	30,226	7,924	10,931		49,081	52,467
Database and computer services	8,072	3,947	2,640	1,957	3,768	1,725	22,109	9,654	6,361		38,124	21,853
Occupancy	74,298	38,930	21,704	34,265	21,965	7,120	198,282	59,535	38,371		296,188	155,215
Training and outreach	16,233	37,639	6,964	7,160	2,995	463	71,454	776	8,794		81,024	59,983
Advertising	17,054	15,133	4,776	1,348	792	3	39,106	238	15,980		55,324	81,782
Vehicles and transportation	27,566	23,913	1,418	2,844	1,552	441	57,734	994	8,156		66,884	45,226
-	10,121	2,079	1,456	1,008	952	156	15,772	3,891	3,477		23,140	40,629
Equipment rental Repairs and maintenance	17,555	9,152	14,043	10,523	6,545	291	58,109	18,810	8,156		85,075	107,339
1	15,773	6,224	3,599	1,911	896	237	28,640	2,647	12,652		43,939	55,023
Postage and shipping	12,457	6,345	2,430	2,922	1,299	335	25,788	5,864	7,306		38,958	41,017
Office expense	744	2,277	1,250	5,031	5		9,307		677	41,117	51,101	151,457
Catering	30,832	11,288	9,938	3,005	2,326	924	58,313	1,211	17,029		76,553	99,121
Printing	11,399	3,431	714	2,142	_;		17,686		291	138,589	156,566	47,933
Space rental	11,377	5,451	, 14	2,112			-	4,273			4,273	8,780
Bank charges	76,750	46,428	85,846	58,771	41,283	450	309,528	22,509	33,864		365,901	516,464
Depreciation and amortization	30,355	18,853	3,551	2,517	1,447	681	57,404	3,511	6,579		67,494	29,267
Dues, subscriptions and conference fees	4,310	2,153	746	941	920	303	9,373	5,340	2,007		16,720	7,153
Miscellaneous	4,310	2,155				·						
Total expenses	1,360,987	775,054	508,375	426,885	267,178	75,567	3,414,046	475,584	650,084	221,638	4,761,352	5,049,913
Less direct cost of special events				·						(221,638)	(221,638)	(208,639)
Total expenses (excluding direct expenses of special events) (Exhibit A)	\$1,360,987	\$775,054	\$508,375	\$426,885	\$267,178	\$75,567	\$3,414,046	\$	\$650,084	\$	\$ 4,539,714	\$4,841,274

See independent auditor's report.

The accompanying notes are an integral part of these statements.

# EXHIBIT C

LOEB & TROPER LLP

# EXHIBIT D

# ALL STARS PROJECT, INC.

# STATEMENT OF CASH FLOWS

# YEARS ENDED DECEMBER 31, 2007 AND 2006

	_	2007	_	2006
Cash flows from operating activities				
Change in net assets (Exhibit A)	\$	141,525	\$	11,093
Adjustments to reconcile change in net assets	+			,
to net cash provided by operating activities				
Donated stock		(567,277)		(480,538)
Depreciation		365,901		516,464
Realized and unrealized loss (gain) on investments		(3,522)		5,541
Realized loss on disposal of fixed asset		870,309		,
Change in value of split-interest agreement		(33,132)		(24,539)
Decrease (increase) in assets				
Contributions receivable		173,493		176,084
Prepaid expenses and security deposit		(48,797)		(9,166)
Increase (decrease) in liabilities				
Accounts payable and accrued expenses		(4,675)		9,5 <b>8</b> 0
Accrued salaries and related expenses payable		24,460		22,537
Accrued interest payable		2,289		(2,673)
Deferred revenue		(8,618)		(11,579)
	-		_	
Net cash provided by operating activities	_	911,956	_	212,804
Cash flows from investing activities		(1, 0)(7, 0)(5)		120 750
Decrease (increase) in limited use assets		(1,867,805)		139,750
Fixed asset acquisitions		(3,471,769)		(202, 165)
Purchase of investments		(613,039)		(915,318)
Proceeds from sale of investments	-	952,372	-	979,681
Net cash provided (used) by investing activities	-	(5,000,241)	_	1,948
Cash flows from financing activities				
Proceeds from bond payable		11,895,000		
Principal payments on loan		(7,766,666)		(215,834)
	-		_	
Net cash provided (used) by financing activities	-	4,128,334	_	(215,834)
Net increase (decrease) in cash		40,049		(1,082)
Cash - beginning of year		251,774		252,856
	-		_	
Cash - end of year	\$_	291,823	\$_	251,774
Supplemental disclosure of cash flow information				
Cash paid during the year for interest	\$_	564,100	\$_	623,606
	-		-	

See independent auditor's report.

The accompanying notes are an integral part of these statements.

# NOTES TO FINANCIAL STATEMENTS

## **DECEMBER 31, 2007**

#### **NOTE 1 - NATURE OF ORGANIZATION**

All Stars Project, Inc. (ASP) is a nonpartisan, not-for-profit 501(c)(3) organization dedicated to promoting human development through the use of an innovative performance-based model. Founded in 1981, ASP creates privately funded, outside-of-school educational and performing arts activities for tens of thousands of poor and minority young people. It sponsors community and experimental theatre, develops leadership training and pursues volunteer initiatives that build and strengthen communities.

ASP actively promotes supplementary education and the performance learning model in academic and civic arenas.

# The All Stars Talent Show Network

The All Stars Talent Show Network (ASTSN) is an after-school, performance-based enrichment program for inner city youth. Each year, thousands of children and young adults, ages 5-25, participate in several dozen All Stars events. ASTSN is produced in New York, Chicago, and the Bay Area. In addition, ASP has licensing agreements with other nonprofit organizations to produce ASTSN in Atlanta, Boston, Los Angeles, and Amsterdam, The Netherlands.

#### The Joseph A. Forgione Development School for Youth

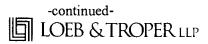
The Joseph A. Forgione Development School for Youth (DSY) is a leadership-training program for young people between the ages of 16 to 21. DSY's two yearly leadership-training cycles are organized as ensemble performances and include a series of workshops led by senior executives from corporations who partner with the program. DSY graduates are placed in summer internships provided by sponsoring companies. DSY programming is currently in New York and New Jersey.

#### The Castillo Theatre

The Castillo Theatre brings challenging, thought-provoking entertainment to the heart of New York's theatre district. Since 1983, Castillo has staged over 100 productions - from multicultural and avant-garde plays, to musicals and performance projects.

#### Youth Onstage!

Youth Onstage! provides young performers, aged 13 to 21, with the opportunity to perform on stage in plays that have something to say about the world and its future. In addition to producing plays for young casts, Youth Onstage! conducts classes and workshops in acting, playwriting, improvisation and technical theatre.



#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

#### NOTE 1 - NATURE OF ORGANIZATION (continued)

#### **Talented Volunteers**

The award-winning Talented Volunteers program involves hundreds of people of all ages and from all walks of life who give generously of their time, energy and talents. Hours are varied and flexible, and new volunteers receive orientation and training before taking a position. Talented Volunteers work side by side with young people, helping to produce ASTSN events. They work in ASP's theatres on costumes, sets, tech, house staff, audience development, marketing and fund raising, as well as organizing special events and the annual Bowl-a-thon. There are about 650 active volunteers.

#### Production of Youth by Youth

Production of Youth by Youth is a two-semester after-school program designed to train underprivileged teens, ages 14 to 19, to perform as cultural creators and producers in their communities and beyond. Through weekly on-site and off-site workshops with cultural institutions in New York, young people produce youth forums in their communities. Each spring, they are placed in a 6-week unpaid internship with a cultural institution.

ASP's primary sources of support are contributions

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements are prepared on the accrual basis.

There are 650 active volunteers who contribute approximately 120,000 hours each year in various ASP programs. The value of these hours of volunteerism are not reflected in these financial statements but are of tremendous value to ASP.

Contributions are recognized as revenues when received, whether as cash, other assets, or a promise of future payment. Contributions are reported as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

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#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Expenses have been charged to program and supporting services based on direct expenses and other specific allocation methods.

Fixed assets are capitalized at cost. Depreciation and amortization is recorded on the straight-line method over the estimated useful lives of the assets as follows:

Condominiums	40 years
Condominium improvements	20 years
Furniture, fixtures and equipment	3 - 10 years
Video equipment	5 years
Computer equipment	3 - 5 years

Investments are recorded at fair value based upon quoted market price.

The value of in-kind labor is based upon the amount ASP would have paid for the donated service that was provided.

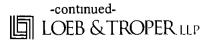
Unrestricted net assets include funds having no restrictions as to use or purpose imposed by donors. Temporarily restricted net assets are those whose use by ASP has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained in perpetuity.

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended December 31, 2006, from which the summarized information was derived.

Certain prior year amounts have been reclassified to conform to the current year presentation.

A member of the Board is the owner of a company which provides architectural services for ASP. The total fees paid were \$91,328 in 2007.





# NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

# **NOTE 3 - INVESTMENTS**

	20	07	20	06
	Cost	Market Value	Cost	Market Value
Money market Bonds Equities U.S. Treasury bills	\$ 1,246,509 150,062	\$ 1,246,509 150,171	\$ 735,002 300,166 14,312 <u>119,054</u>	\$ 735,002 296,654 14,235 19,323
	\$ <u>1,396,571</u>	\$ <u>1,396,680</u>	\$ <u>1,168,534</u>	\$ <u>1,165,214</u>

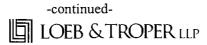
# NOTE 4 - CONTRIBUTIONS RECEIVABLE

All contributions receivable have been recorded at present value. Those receivables that are due in more than one year have been discounted to their present value using a discount rate of 5%.

2008	\$	873,461
2009		149,000
2010		25,000
2011		25,000
2012		25,000
Thereafter		50,000
		1,147,461
Less discount to present value	_	(29,012)
	\$	1,118,449

# **NOTE 5 - BENEFICIAL INTEREST IN REMAINDER UNITRUST**

There is a charitable remainder unitrust with All Stars Project, Inc. as a fifty percent beneficiary held by an independent trustee. The discount rate used in calculating the value was 5%. The trustee shall pay to the donor, for as long as either of the two parties shall live, 7.5% of the net assets of the trust. The present value of the beneficial interest in the remainder unitrust at December 31, 2007 and 2006 is \$185,319 and \$152,187, respectively.



# NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

#### **NOTE 6 - FIXED ASSETS**

		2007		2006
Condominium	\$	7,750,000	\$	7,750,000
Condominium improvements		4,174,901		4,513,595
Furniture, fixtures and equipment		438,774		374,982
Video equipment		74,996		73,496
Computer equipment	_	176,274	_	301,525
		12,614,945		13,013,598
Less accumulated depreciation	-	(1,955,694)	_	(1,873,350)
		10,659,251		11,140,248
Construction in progress	-	3,966,524	_	315,219
	\$_	14,625,775	\$_	11,455,467

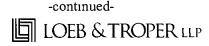
During 2007, ASP moved to an alternate location for its Manhattan office while construction was performed.

Soft costs associated with the refinancing of the 2007 bonds were capitalized. In 2007, \$730,365 of unamortized costs relating to the original financing agreements were written off. In addition, assets replaced by the new renovations with a net book value of \$139,944 were written off. Included in construction in progress is \$90,473 of capitalized interest.

#### **NOTE 7 - CAPITAL LEASE**

In December 2002, All Stars Project, Inc. purchased a condominium in New York. The purchase was financed by the issuance of New York City Industrial Development Agency Bonds. The bonds were issued in two series: Series A in the amount of \$5,750,000 was secured by a purchase money mortgage for the purchase of the premises; Series B in the amount of \$2,500,000 to be used for the renovation and furnishings, and subordinate to the Series A.

In January 2007, the bonds were refinanced and an additional amount was issued for renovations. The agency is selling and assigning its leasehold interest in the condominium pursuant to an Installment Sale Agreement and Assignment of Lease to ASP. The balance as of December 31, 2007 and 2006 is \$11,700,000 and \$7,571,666, respectively.



# NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

#### **NOTE 7 - CAPITAL LEASE (continued)**

Maturities, amounts and interest rates are as follows:

	Series A Bonds	Series B Bonds
	Bolius	Donas
Principal balance	\$ 9,430,000	\$ 2,270,000
Maturity date	12/01/2036	08/01/2023
Interest rate	Variable	8.75%
	(At December 31, 2007, the in	nterest rate 1s 4.795%.)

Scheduled principal payments are as follows based on refinancing of the bonds:

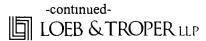
	<u> </u>	Series A Bonds	Series B Bonds		
2008	\$	150,000	\$	70,000	
2009		160,000		75,000	
2010		170,000		85,000	
2011		175,000		90,000	
2012		185,000		100,000	
Thereafter		8,590,000		1,850,000	

In addition, assets with a net book value of \$139,944 were replaced as part of the renovation project.

The loan reserves a debt service reserve fund. As of December 31, 2007, the balance was \$1,867,805.

#### NOTE 8 - LEASE

ASP leases office space in Newark, San Francisco, Chicago, and temporarily in New York during construction. All leases expire in 2008. Rent expense for the years ended December 31, 2007 and 2006 was \$188,593 and \$38,532, respectively. The outstanding lease obligation in 2008 is \$150,141.



## NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

# **NOTE 9 - NET ASSETS**

Temporarily restricted net assets are available for the following purposes or periods:

New Jersey Flamm Center	\$	590,528
New Jersey All Stars		97,973
Bay Area Computers		2,180
Fortunoff scholarships		7,812
Philadelphia All Stars		53,876
Regional Youth/Culture		6,722
Chicago All Stars		47,089
Bay Area All Stars		23,629
Scott Flamm Memorial		17,196
For periods after December 31	_	244,988
Total	\$	<u>1,091,993</u>

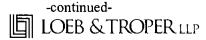
Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Fortunoff scholarships	\$ 15,295
New Jersey expansion	98,917
Philadelphia All Stars	20,504
Regional Youth/Culture	24,384
Production of Youth by Youth	8,500
Scott Flamm Memorial	10,000
New Jersey All Stars	534,484
Bay Area All Stars	141,152
Chicago All Stars	79,022
New Jersey Flamm Center	38,309
International campaign	42,445
Passage of time	 411,599
Total	\$ <u>1,424,611</u>

Permanently restricted net assets are restricted to provide income to support NJ Development School for Youth of \$100,000.

# **NOTE 10 - CONCENTRATIONS**

Financial instruments which potentially subject ASP to a concentration of credit risk are cash accounts with major financial institutions in excess of FDIC insurance limits. These financial institutions have strong credit ratings and management believes that credit risk related to these accounts is minimal.



## NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007**

### NOTE 11 - IN-KIND LABOR

In 2007, ASP received in-kind labor valued at \$60,000 from the law firm of Hawkins Delafield and Woods, LLP for legal services provided for the construction project.

#### **NOTE 12 - SPECIAL EVENTS**

	Gross Proceeds		Direct Expenses		Net Proceeds	
NY/NJ Youth Events						
AS benefit	\$	520,812	\$	138,314	\$	382,498
Bay Area Benefit		48,944		8,900		40,044
NY DSY luncheon		139,400		41,207		98,193
NJ DSY dinner		110,950		12,631		98,319
NY PHAT friends		6,050		5,635		415
NJ PHAT friends		3,060	_	<u>6,400</u>	_	(3,340)
Total NY/NJ Youth		829,216	_	<u>213,087</u>	-	<u>616,129</u>
<u>Cultural Events</u>						
Otto awards		17,815		2,950		14,865
Theatre gala		17,640	_	5,601	_	12,039
Total cultural		35,455	_	8,551	_	26,904
Total	\$	<u>864,671</u>	\$	221,638	\$	<u>_643,033</u>

# NOTE 13 - JOINT COSTS

During the year, ASP incurred joint costs of \$321,807. Of these costs, \$181,969 was allocated to program expenses, \$9,800 was allocated to management and general, and \$130,038 was allocated to fund raising.

#### **NOTE 14 - LEGACIES AND BEQUESTS**

ASP is a beneficiary of the Joel Press Estate. The distribution of the estate is not expected in 2008. The value in the estate is to be determined.

